# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2012

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number 001-33133

# METABOLIX, INC.

Delaware

(State or other jurisdiction of incorporation or organization)

**04-3158289** (I.R.S. Employer Identification No.)

21 Erie Street Cambridge, MA

(Address of principal executive offices)

**02139** (Zip Code)

(617) 583-1700

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer x

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares outstanding of the registrant's common stock as of July 23, 2012 was 34,196,756.

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Metabolix, Inc. Form 10-Q For the Quarter Ended June 30, 2012

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Stockholders' Equity:

respectively

Additional paid-in capital

Accumulated other comprehensive loss

# PART I. FINANCIAL INFORMATION

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# ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

# METABOLIX, INC. CONSOLIDATED BALANCE SHEETS UNAUDITED

(in thousands, except share and per share data)

June 30,

342

(35)

287,134

341

(12)

284,796

December 31,

	2012		2011
Assets			
Current Assets:			
Cash and cash equivalents	\$ 12	2,132 \$	21,277
Short-term investments	36	5,029	55,578
Accounts receivable		508	146
Due from related parties		_	311
Unbilled receivables		521	304
Prepaid expenses and other current assets		597	823
Inventory	2	2,821	_
Total current assets	52	2,608	78,439
Restricted cash		622	622
Property and equipment, net	1	,845	2,276
Long-term investments	11	,763	1,503
Other assets		95	72
Total assets	\$ 66	\$,933	82,912
Liabilities and Stockholders' Equity			
Current Liabilities:			
Accounts payable	\$	613 \$	512
Accrued expenses	2	,926	3,574
Current portion of deferred rent		165	165
Short-term deferred revenue		296	2,914
Total current liabilities	4	,000	7,165
Deferred rent, net of current portion		138	221
Long-term deferred revenue		_	35,944
Other long-term liabilities		124	119
Total liabilities	4	,262	43,449
Commitments and contingencies (Note 11)			

Preferred stock (\$0.01 par value per share); 5,000,000 shares authorized; no shares issued or outstanding Common stock (\$0.01 par value per share); 100,000,000 shares authorized at June 30, 2012 and December 31, 2011, 34,196,756 and 34,115,798 shares issued and outstanding at June 30, 2012 and December 31, 2011,

Accumulated deficit	(224,770)	(245,662)
Total stockholders' equity	62,671	39,463
Total liabilities and stockholders' equity	\$ 66,933	\$ 82,912

The accompanying notes are an integral part of these interim consolidated financial statements

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# METABOLIX, INC. CONSOLIDATED STATEMENTS OF OPERATIONS UNAUDITED

(in thousands, except share and per share data)

	Three Months Ended June 30,				Six Months Ended June 30,			
		2012		2011		2012		2011
Revenue:								
Revenue from termination of ADM collaboration	\$	_	\$	_	\$	38,885	\$	_
Grant revenue		461		99		839		124
License fee and royalty revenue from related parties		89		92		134		393
Product revenue		373		_		387		
Total revenue		923		191		40,245		517
Costs and expenses:								
Cost of product revenue		437		_		492		_
Research and development		5,006		6,000		11,051		12,199
Selling, general, and administrative		3,437		4,196		7,836		7,983
Total costs and expenses		8,880		10,196		19,379		20,182
Income (loss) from operations		(7,957)		(10,005)		20,866		(19,665)
	_		_			<u> </u>	_	
Other income:								
Interest income, net		9		23		26		43
Net income (loss)	\$	(7,948)	\$	(9,982)	\$	20,892	\$	(19,622)
	_		_		_		_	
Net income (loss) per share:								
Basic	\$	(0.23)	\$	(0.33)	\$	0.61	\$	(0.69)
Diluted	\$	(0.23)	\$	(0.33)	\$	0.61	\$	(0.69)
Number of shares used in per share calculations:								
Basic		34,183,702		29,824,008		34,160,018		28,372,371
Diluted		34,183,702		29,824,008		34,264,428		28,372,371

The accompanying notes are an integral part of these interim consolidated financial statements

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# METABOLIX, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME UNAUDITED (in thousands)

	Three Months Ended June 30,			Six Months Ended June 30,				
		2012		2011		2012		2011
Net income (loss):	\$	(7,948)	\$	(9,982)	\$	20,892	\$	(19,622)
Other comprehensive income								
Change in unrealized gain on investments		(5)		(21)		(18)		(8)
Change in foreign currency translation adjustment		(7)		(4)		(5)		(4)
Total other comprehensive income (loss)		(12)		(25)		(23)		(12)
Comprehensive income (loss)	\$	(7,960)	\$	(10,007)	\$	20,869	\$	(19,634)

The accompanying notes are an integral part of these interim consolidated financial statements

# METABOLIX, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS UNAUDITED (in thousands)

	Six Months Ended June 30,			led
		2012		2011
Cash flows from operating activities			_	
Net income (loss)	\$	20,892	\$	(19,622)
Adjustments to reconcile net income (loss) to cash used in operating activities:				
Depreciation		718		770
Charge for 401(k) company common stock match		264		368
Stock-based compensation		2,083		2,442
Changes in operating assets and liabilities:				
Receivables (billed and unbilled)		(579)		(50)
Due from related party		311		14
Prepaid expenses and other assets		203		304
Inventory		(2,821)		_
Accounts payable		101		343
Accrued expenses		(675)		(722)
Deferred rent and other long-term liabilities		(78)		(77)
Deferred revenue		(38,562)		931
Net cash used in operating activities		(18,143)		(15,299)
				,
Cash flows from investing activities				
Purchase of property and equipment		(287)		(488)
Purchase of investments		(47,935)		(78,968)
Proceeds from the sale and maturity of short-term investments		57,207		52,606
Net cash provided by (used in) investing activities		8,985	-	(26,850)
Cash flows from financing activities				
Proceeds from options exercised		19		48
Proceeds from public stock offering, net of offering costs of \$2,336		_		49,357
Net cash provided by financing activities		19		49,405
				10,100
Effect of exchange rate changes on cash and cash equivalents		(6)		(4)
Zirect or elemange rate changes on each and each equivalent		(0)		(.)
Net increase (decrease) in cash and cash equivalents		(9,145)		7,252
Cash and cash equivalents at beginning of period		21,277		12,526
Cash and cash equivalents at end of period	\$	12,132	\$	19,778
	_		_	

The accompanying notes are an integral part of these interim consolidated financial statements

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# METABOLIX, INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS UNAUDITED

(All dollar amounts, except per share amounts, are stated in thousands)

#### 1. BASIS OF PRESENTATION

The accompanying consolidated financial statements are unaudited and have been prepared by Metabolix, Inc. (the "Company") in accordance with accounting principles generally accepted in the United States of America ("GAAP") and pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in the Company's annual consolidated financial statements have been condensed or omitted. The year-end consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP. The consolidated financial statements, in the opinion of management, reflect all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of the financial position and results of operations for the interim periods ended June 30, 2012 and 2011.

The results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for any future period or the entire fiscal year. These interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2011, which are contained in the Company's Annual Report on Form 10-K filed with the SEC on March 12, 2012.

#### 2. ACCOUNTING POLICIES

#### Inventory

During March 2012, the Company acquired raw material and finished goods inventory of biopolymer from Telles, LLC as described in Note 15. The Company's adopted inventory policies as a result of this transaction are to state inventory at the lower of cost or market and to value inventory using the average cost method. The Company analyzes its inventory levels quarterly and writes down, to cost of product revenue, inventory that has become obsolete, inventory in excess of expected sales requirements or inventory that fails to meet commercial sales specifications.

#### **Revenue Recognition**

During March 2012, the Company initiated biopolymer product sales to customers for the first time. The Company's policy is to recognize revenue when evidence of an arrangement exists, title has passed or services have been rendered, the selling price is fixed or determinable and collectibility is reasonably assured. Revenue from product sales to customers is recognized when all elements of the sale have been delivered. All costs related to product shipment are recognized at time of shipment. During the Company's six months ended June 30, 2012, it did not provide for rights of return to customers on product sales, except for situations where the product did not meet the technical specifications, and therefore does not record a provision for returns.

The Company intends to modify its standard sales terms and conditions during its fiscal quarter ending September 30, 2012 to provide customers with a limited right of return for a period of sixty days after product delivery. As a result of this new product return policy, the Company will defer recognition of product revenue until the sixty day period has lapsed.

There has been no other material change in accounting policies since the Company's fiscal year ended December 31, 2011, as described in Note 2 to the consolidated financial statements included in its Annual Report on Form 10-K for the year then ended.

#### 3. RECENT ACCOUNTING PRONOUNCEMENTS

In June 2011, the Financial Accounting Standards Board ("FASB") issued an accounting standards update that eliminates the option to present components of other comprehensive income as part of the statement of changes in equity and requires an entity to present items of net income and other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This guidance also requires an entity to present on the face of the financial statements reclassification adjustments from other comprehensive income to net income. This guidance became effective for fiscal years beginning after December 15, 2011. In December 2011, the FASB issued an accounting standards update that defers the presentation requirement for other comprehensive income reclassifications on the face of the financial statements. The Company adopted the

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provisions of the guidance in its first quarter of 2012 and elected to present items of net income and other comprehensive income in two separate but consecutive statements.

#### 4. BASIC AND DILUTED NET INCOME (LOSS) PER SHARE

Basic net income (loss) per share is computed by dividing net income (loss) by the weighted-average number of common shares outstanding. Common stock equivalents include stock options and warrants. Diluted net income per share is computed by dividing net income by the weighted-average number of dilutive common shares outstanding during the period. Diluted shares outstanding is calculated by adding to the weighted shares outstanding any potential (unissued) shares of common stock from outstanding stock options and warrants based on the treasury stock method. In periods when a net loss is reported, all common stock equivalents are excluded from the calculation because they would have an anti-dilutive effect, meaning the loss per share would be reduced. Therefore, in periods when a loss is reported there is no difference in basic and diluted loss per share.

Shares used to calculate diluted earnings per share are as follows:

	Three Mor June	nths Ended e 30,		ths Ended e 30,
	2012	2011		
Numerator:				
Net income (loss)	\$ (7,948)	\$ (9,982)	\$ 20,892	\$ (19,622)
Denominator:				
Weighted average number of common shares outstanding	34,183,702	29,824,008	34,160,018	28,372,371
Effect of dilutive securities:				
Stock options	_	_	104,410	_
Dilutive potential common shares	_		104,410	
Shares used in calculating diluted earnings per share	34,183,702	29,824,008	34,264,428	28,372,371

The number of shares of potentially dilutive common stock related to options and warrants that were excluded from the calculation of dilutive shares since the inclusion of such shares would be anti-dilutive for the three and six months ended June 30, 2012 and 2011, respectively, are shown below:

	Three Months June 30		Six Months June	
	2012	2011	2012	2011
Options	4,456,627	3,878,822	4,436,627	3,878,822
Warrants	4,086	4,086	4,086	4,086
Total	4,460,713	3,882,908	4,440,713	3,882,908

#### 5. STOCK-BASED COMPENSATION

The Company recognized stock-based compensation expense, related to employee stock option awards, of \$980 and \$2,102 for the three and six months ended June 30, 2012, respectively. Stock-based compensation expense, related to employee stock option awards, was \$1,207 and \$2,440 for the three and six months ended June 30, 2011, respectively. At June 30, 2012, there was approximately \$6,507 of pre-tax stock-based compensation expense, net of estimated forfeitures, related to unvested awards not yet recognized which is expected to be recognized over a weighted average period of 2.83 years.

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A summary of option activity for the six months ended June 30, 2012 is as follows:

	Number of Shares	Weighted Exercis	
Outstanding at December 31, 2011	3,858,685	\$	10.36
Granted	1,490,000		2.55
Exercised	(11,436)		1.65
Cancelled	(628,655)		9.91
Outstanding at June 30, 2012	4,708,594		7.97
Options exercisable at June 30, 2012	2,580,358	\$	10.43
Weighted average grant date fair value of options granted during the six months ended June 30, 2012		\$	1.75

For the six months ended June 30, 2012 and 2011, the Company determined the fair value of stock options using the Black-Scholes option pricing model with the following assumptions for option grants, respectively:

	Six Montl June	
	2012	2011
Expected dividend yield	_	
Risk-free rate	0.67% - 1.15%	1.59% - 2.38%
Expected option term (in years)	5.3 - 5.5	5.5 - 5.6
Volatility	85% - 87%	77% - 78%

#### 6. RESEARCH AND DEVELOPMENT

All costs associated with internal research and development as well as research and development services conducted for others are expensed as incurred. Research and development expenses include direct costs for salaries, employee benefits, subcontractors, facility related expenses, depreciation and stockbased compensation related to employees and non-employees involved in the Company's research and development. Costs related to revenue-producing contracts are recorded as research and development expenses.

#### 7. ADM COLLABORATION

In 2004, the Company signed a Technology Alliance and Option Agreement with ADM Polymer Corporation ("ADM Polymer"), a wholly-owned subsidiary of Archer Daniels Midland Company ("ADM"), to establish an alliance whereby the Company would provide technology, licenses and research and development services, and ADM Polymer would provide manufacturing services and capital necessary to produce biopolymers on a commercial scale. The Technology Alliance and Option Agreement provided ADM with an option (the "Option") to enter into a commercial alliance for further research, development, manufacture, use, and sale of biopolymers on the terms and conditions set forth in the Commercial Alliance Agreement. In 2006, ADM exercised this Option, and the Technology Alliance and Option Agreement concluded.

The Commercial Alliance Agreement between Metabolix and ADM Polymer specified the terms and structure of the alliance. The primary function of this agreement was to establish the activities and obligations of the parties to commercialize PHA biopolymers, which have been marketed under the brand names Mirel<sup>TM</sup> and Mvera<sup>TM</sup>. These activities included: the establishment of a joint venture company, Telles, LLC ("Telles"), to market and sell PHA biopolymers, the construction of a manufacturing facility capable of producing 110 million pounds of material annually (the "Commercial Manufacturing Facility"), the licensing of technology to Telles and to ADM, and the conducting of various research, development, manufacturing, sales and marketing, compounding and administrative services by the parties.

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Telles was formed to: (i) serve as the commercial entity to establish and develop the commercial market for PHA biopolymers, and conduct the marketing and sales in accordance with the goals of the commercial alliance, (ii) assist in the coordination and integration of the manufacturing, compounding and marketing activities, and (iii) administer and account for financial matters on behalf of the parties. Metabolix and ADM each had a 50% ownership and voting interest in Telles.

Under the Technology Alliance and Option Agreement and Commercial Alliance Agreement various payments were made to Metabolix by ADM as shown in the table below. All of these payments were recorded as deferred revenue on the Company's balance sheet and were expected to be recognized on a straight line basis over a period of approximately ten years in which Metabolix would fulfill its contractual obligations during the Commercial Phase of the Commercial Alliance Agreement.

Upfront payment	\$ 3,000
Milestone payments	2,000
Support payments	22,050
Cost sharing payments for pre-commercial manufacturing plant construction and operations	11,835
Total	\$ 38,885

Under the Commercial Alliance Agreement ADM was permitted, under limited circumstances, to terminate the alliance if a change in circumstances that was not reasonably within the control of ADM made the anticipated financial return from the project inadequate or too uncertain. The agreement provided that, upon termination by ADM due to a change in circumstances, Metabolix would be permitted to continue to produce and sell PHA biopolymers, and ADM would be required to perform manufacturing services for the Company for a period of time following the termination (subject to certain payment obligations to ADM). On January 9, 2012, ADM notified the Company that it was terminating the commercial alliance effective February 8, 2012. ADM

had recently undertaken a strategic review of its business investments and activities and made the decision to focus resources outside of Telles. As the basis for the decision, ADM indicated to the Company that the projected financial returns from the alliance were too uncertain.

The Commercial Alliance Agreement with ADM limited the rights of both ADM and the Company to work with other parties or alone in developing or commercializing certain PHAs produced through fermentation. These exclusivity obligations ended upon termination of the alliance. Also, upon termination of the alliance, Metabolix intellectual property licenses to ADM Polymer and Telles ended, with Metabolix retaining all rights to its intellectual property. ADM retained its Commercial Manufacturing Facility located in Clinton, Iowa, previously used to produce PHA biopolymers for Telles.

The Company has no further performance obligations in connection with the commercial alliance after its termination, and as a result, the \$38,885 of deferred revenue was recognized by the Company during its fiscal quarter ended March 31, 2012.

After termination of the Commercial Alliance Agreement, the parties entered into a Settlement Agreement dated March 6, 2012 (the "Settlement Agreement") in which the parties agreed to specific terms related to the winding up and dissolution of Telles. Under this Settlement Agreement the Company purchased certain assets of the joint venture for \$2,982, including Telles's entire inventory, exclusive and perpetual rights to all of Telles's trademarks, and all product registrations, certifications and approvals for Telles's PHA biopolymers. Pursuant to the Settlement Agreement, ADM relinquished any claims with respect to certain co-funded equipment previously acquired by Metabolix and situated at locations other than the Clinton, Iowa Commercial Manufacturing Facility, and Metabolix and Telles waived any rights to post-termination manufacturing and fermentation services under the Commercial Alliance Agreement. The Company assessed the market value of the various assets acquired from Telles under the Settlement Agreement and determined that the full amount of the \$2,982 purchase price should be allocated to the raw material and biopolymer inventory.

Pursuant to the Settlement Agreement, Telles paid to ADM an amount equal to the aggregate cash balances of Telles totaling \$3,778 on the date of the Settlement Agreement, minus \$100 retained by Telles to settle any remaining trade obligations. The Company believes the remaining trade obligations of Telles at the date of

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execution of the Settlement Agreement did not exceed \$100. In the event that ADM is required to repay to Telles or to pay to any creditor of Telles any amounts included in the \$2,982 purchase price or the \$3,678 distributed to ADM by Telles pursuant to the Settlement Agreement, Metabolix is obligated to reimburse ADM in an amount equal to 50% of such payments, provided that in no event would the amount to be so paid by Metabolix exceed the total of the \$2,982 purchase price and the \$3,678 Telles cash required to be so repaid or reimbursed by ADM. The Company is not aware of any such third party creditor claims, and believes that the likelihood that it will be required to reimburse ADM under this provision is remote and therefore no liability for this potential obligation is included in the Company's balance sheet at June 30, 2012.

#### 8. INCOME TAXES

The Company follows the accounting guidance related to income taxes including guidance which addresses accounting for uncertainty in income taxes. This guidance prescribes a threshold for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. The Company had no amounts recorded for any unrecognized tax benefits as of June 30, 2012 or December 31, 2011.

The tax years 2008 through 2011 remain open to examination by major taxing jurisdictions to which the Company is subject, which are primarily in the U.S. Additionally, the Company can be audited for any loss year up to three years after the year in which the loss is utilized to offset taxable income. This would include loss years prior to 2008.

The Company's policy is to record estimated interest and penalties related to uncertain tax positions in income tax expense. As of June 30, 2012 and December 31, 2011, the Company had no accrued interest or penalties recorded related to uncertain tax positions.

At December 31, 2011 the Company had net operating loss (NOL) carryforwards for federal and state income tax purposes of \$180,436 and \$142,414, respectively. Included in the federal and state NOL carryforwards is approximately \$19,201 of deduction related to the exercise of stock options subsequent to the adoption of amended accounting guidance related to stock-based compensation. This amount represents an excess tax benefit as defined under the amended accounting guidance related to stock-based compensation and has not been recorded as a deferred tax asset. The Company's existing federal and state NOL carryforwards begin to expire in 2012. The Company also had available research and development credits for federal and state income tax purposes of approximately \$4,502 and \$3,200 respectively. The federal and state research and development credits will begin to expire in 2014 and 2016 respectively. As of December 31, 2011 the Company also had available investment tax credits for state income tax purposes of \$117 which also began to expire in 2012. Management of the Company has evaluated the positive and negative evidence bearing upon the realizability of its deferred tax assets, which are comprised principally of NOL carryforwards and research and development credits. Under the applicable accounting standards, management has considered the Company's history of losses and concluded that it is more likely than not that the Company will not recognize the benefits of federal and state deferred tax assets. Accordingly, a full valuation allowance has been established against the deferred tax assets.

Utilization of the NOL and research and development credit carryforwards may be subject to a substantial annual limitation under Section 382 of the Internal Revenue Code of 1986 due to ownership change limitations that have occurred previously or that could occur in the future. These ownership changes may limit the amount of NOL and research and development credit carryforwards that can be utilized annually to offset future taxable income and tax, respectively. The Company has not currently completed an evaluation of ownership changes through December 31, 2011 to assess whether utilization of the Company's NOL or research and development credit carryforwards would be subject to an annual limitation under section 382. To the extent an ownership change occurs in the future, the NOL and credit carryforwards may be subject to limitation.

Accrued expenses consisted of the following at:

	June	June 30, 2012		mber 31, 2011
Employee compensation and benefits	\$	1,715	\$	1,740
Professional services		270		185
Contracted research and development		37		90
Intellectual property		159		240
Other		745		1,319
Total accrued expenses	\$	2,926	\$	3,574

#### 10. SEGMENT INFORMATION

The accounting guidance for segment reporting establishes standards for reporting information on operating segments in annual financial statements. The Company operates in one segment, which is the business of developing and commercializing technologies for the production of polymers and chemicals in plants and in microbes. The Company's chief operating decision-maker does not manage any part of the Company separately, and the allocation of resources and assessment of performance are based on the Company's consolidated operating results. As of June 30, 2012, less than 10% of the Company's combined total assets were located outside of the United States and the reported net income outside of the United States for the three and six months ended June 30, 2012 was less than 10% of the combined net income of the consolidated Company.

#### 11. COMMITMENTS AND CONTINGENCIES

### **Legal Proceedings**

On February 17, 2012, a purported shareholder class action, Hilary Coyne v. Metabolix, Inc., Richard P. Eno, and Joseph Hill, Civil Action 1:12-cv-10318 (the "class action"), was filed in the United States District Court for the District of Massachusetts, naming the Company and certain officers of the Company as defendants. The class action alleges that the Company made material misrepresentations and/or omissions of material fact in the Company's disclosures during the period from March 10, 2010 through its January 12, 2012 press release announcing that ADM had given notice of termination of the Telles joint venture for PHA biopolymers, all in violation of Sections 10(b) and 20(a) of the Securities Exchange Act and Rule 10b-5. The class action seeks certification as a class action, compensatory damages in an unspecified amount, plaintiff's costs and attorneys' fees, and unspecified equitable or injunctive relief.

On March 7, 2012, a purported derivative lawsuit, Childs v. Kouba et al., Civil Action 12-0892 (the "derivative action"), was filed in Massachusetts Superior Court for Middlesex County, on behalf of the Company against members of the Company's Board of Directors for alleged breaches of their fiduciary duties and based on a nearly identical set of alleged facts as those asserted in the class action. The derivative action seeks compensatory damages in an unspecified amount, plaintiff's costs and attorneys' fees, and unspecified equitable or injunctive relief. The parties in the derivative action filed and the court granted a joint motion to stay the derivative action until after resolution of the anticipated motion to dismiss in the class action.

We are currently unable to assess the probability of loss or estimate a range of potential loss, if any, associated with these matters because they are at an early stage.

#### 12. FAIR VALUE MEASUREMENTS

The Company has certain financial assets recorded at fair value which have been classified as Level 1, 2 or 3 within the fair value hierarchy as described in the accounting standards for fair value measurements. Fair values determined by Level 1 inputs utilize observable data such as quoted prices in active markets. Fair values determined by Level 2 inputs utilize data points other than quoted prices in active markets that are observable either directly or indirectly. Fair values determined by Level 3 inputs utilize unobservable data points in which there is little or no market data, which require the reporting entity to develop its own assumptions.

The Company's financial assets classified as Level 2 have been initially valued at the transaction price and subsequently valued typically utilizing third party pricing services. Because the Company's investment portfolio

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may include securities that do not always trade on a daily basis, the pricing services use many observable market inputs to determine value including reportable trades, benchmark yields and benchmarking of like securities. The Company validates the prices provided by the third party pricing services by reviewing their pricing methods and obtaining market values from other pricing sources. After completing the validation procedures, the Company did not adjust or override any fair value measurements provided by these pricing services as of June 30, 2012 or December 31, 2011.

The tables below present information about the Company's assets that are measured at fair value on a recurring basis as of June 30, 2012 and December 31, 2011 and indicate the fair value hierarchy of the valuation techniques utilized to determine such fair value.

	Fair value measurements at reporting date using										
Description	Quoted prices in active markets for identical assets (Level 1)			Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)			Balance as of 6/30/12			
Cash equivalents:											
Corporate debt	\$	_	\$	1,001	\$	_	\$	1,001			
Government securities		_		1,025		_		1,025			
Money market funds		8,032		_		_		8,032			
Short-term investments:											
Corporate debt		_		6,950		_		6,950			
Government securities		_		29,079		_		29,079			
Long-term investments:											

	<u></u>	Fair value i	measi	urements at reporting da	te usi	ng	_	
Description		Quoted prices in active markets for identical assets (Level 1)		Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)			Balance as of 12/31/11
Cash equivalents:								
Money market funds	\$	18,262	\$	_	\$	_	\$	18,262
Short-term investments:								
Corporate debt		_		29,866		_		29,866
Government securities		_		25,712		_		25,712
Long-term investments:								
Government securities		_		1,503		_		1,503
Total	\$	18,262	\$	57,081	\$		\$	75,343

In the tables above as of June 30, 2012 and December 31, 2011, all corporate debt securities were issued by financial institutions under the Temporary Liquidity Guarantee Program.

The Company considers investments purchased with an original maturity date of ninety days or more at the date of purchase and a maturity date of one year or less at the balance sheet date to be short-term investments. All other investments are classified as long-term.

#### 13. RELATED PARTIES

Government securities

The Company engaged in various transactions with Tepha, Inc., a related party, and recorded \$59 and \$94 of license and royalty revenue during the three months and six months ended June 30, 2012, respectively. During the three and six months ended June 30, 2011, the Company recorded license and royalty revenue from Tepha, Inc. of \$92 and \$393, respectively. As of June 30, 2012 and December 31, 2011, the Company had no outstanding receivables due from Tepha.

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The Company had various transactions with its former alliance partner ADM, a related party, during the six months ended June 30, 2012 and 2011. The Company had an outstanding receivable balance of \$203 due from ADM at December 31, 2011.

The Company also had various transactions with Telles. As of June 30, 2012, the Company had an outstanding receivable of \$51 due from Telles. This amount has been fully reserved since it is uncertain whether remaining Telles funds will be sufficient to pay this receivable after settlement of third-party trade creditors. The Company had an outstanding receivable balance of \$108 due from Telles as of December 31, 2011. For more information on the Company's related party transactions, please see Note 8 to the Company's audited financial statements included in its Annual Report on Form 10-K for the year ended December 31, 2011.

#### 14. COMMON STOCK

# **Common Stock Issuances**

During May 2011, the Company completed a public offering of 7,130,000 shares of its common stock at a price of \$7.25 per share. Net proceeds were \$49,333 after deducting underwriting discounts, commissions and offering costs of \$2,360. The Company is using the proceeds from the offering for working capital and other general corporate purposes.

#### 15. INVENTORY

During the quarter ended March 31, 2012 the Company acquired raw material and finished goods inventory of biopolymer from Telles, as a result of the termination of the joint venture with ADM. As of June 30, 2012, inventory consisted of the following:

	 June 30, 2012
Raw materials	\$ 714
Work-in-process	15
Finished goods	2,092
Total inventory	\$ 2,821

The Company did not own inventory at December 31, 2011.

#### 16. RESTRUCTURING

In connection with the Telles termination, in the first quarter of 2012, the Company restructured its biopolymers business and downsized its operations to more appropriately align its 2012 business priorities and strategic plans with current cash and investment resources. The Company has recognized \$877 of restructuring charges through the six months ended June 30, 2012, as follows:

	Char An	rges and nounts crued	`A	Reversals) or Adjustments to Charges	Amounts Paid through June 30, 2012	 Amounts Accrued at June 30, 2012
Employee severance, benefits and related costs	\$	837	\$	18	\$ 849	\$ 6
Contract termination costs		22		<u> </u>	 22	_

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In July 2012, the Company signed a letter of intent to sublease to a third party its former corporate office located at One Kendall Square, Cambridge, Massachusetts beginning in August 2012. Based on the prospective terms of the sublease, no additional restructuring charges are expected to be recorded in connection with the Company's discontinued use of this facility.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

(All dollar amounts are stated in thousands)

#### **Forward Looking Statements**

This quarterly report on Form 10-Q contains "forward-looking statements" within the meaning of 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. In particular, statements contained in the Form 10-Q, including but not limited to, statements regarding our future results of operations and financial position, business strategy and plan prospects, projected revenue or costs and objectives of management for future research, development or operations, are forward-looking statements. These statements relate to our future plans, objectives, expectations and intentions and may be identified by words such as "may," "will," "should," "expects," "plans," "anticipate," "intends," "target," "projects," "contemplates," "believe," "estimates," "predicts," "potential," and "continue," or similar words.

Although we believe that our expectations are based on reasonable assumptions within the limits of our knowledge of our business and operations, the forward-looking statements contained in this document are neither promises nor guarantees. Our business is subject to significant risk and uncertainties and there can be no assurance that our actual results will not differ materially from our expectations. These forward looking statements include, but are not limited to, statements concerning: future financial performance and position and management's strategy, plans and objectives for research and development, product development, and commercialization of current and future products, including the commercialization of our biopolymer products. Such forward-looking statements are subject to a number of risks and uncertainties that could cause actual results to differ materially from those anticipated including, without limitation, risks related to our dependence on establishing collaborations or partnerships for the commercialization of our products, risks related to the development and commercialization of new and uncertain technologies, risks associated with our protection and enforcement of our intellectual property rights, as well as other risks and uncertainties set forth below under the caption "Risk Factors" in Part I, Item 1A, of our Annual Report on Form 10-K for the year ended December 31, 2011 and in Part II, Item 1A of this report.

The forward-looking statements and risk factors presented in this document are made only as of the date hereof and we do not intend to update any of these risk factors or to publicly announce the results of any revisions to any of our forward-looking statements other than as required under the federal securities laws.

#### Overview

Metabolix is an innovation-driven bioscience company focused on delivering sustainable solutions to the plastics, chemicals and energy industries. We have core capabilities in microbial genetics, fermentation process engineering, chemical engineering, polymer science, plant genetics and botanical science, and we have assembled these capabilities in a way that has allowed us to integrate our biotechnology research with real world chemical engineering and industrial practice. In addition, we have created an extensive intellectual property portfolio to protect our innovations and, together with our technology, to serve as a valuable foundation for future industry collaborations.

The markets for petroleum-based plastics, chemicals and fuels are among the largest in the global economy. Issues associated with the prolonged use of petroleum-based products include plastic waste management and pollution, limited fossil fuel availability and price volatility, and global warming and climate change. We believe that a substantial global market opportunity exists to develop and commercialize our technology to produce sustainable, renewable alternatives to petroleum-based products including advanced biopolymers, biobased industrial chemicals and bioenergy.

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Metabolix was formed to leverage the ability of natural systems to produce complex biopolymers from renewable resources. Metabolix has focused on a family of biopolymers found in nature called polyhydroxyalkanoates, or ("PHAs"), which occur naturally in living organisms and are chemically similar to polyesters. Metabolix has demonstrated the production of PHAs at the industrial scale to produce PHA biopolymers and biobased industrial chemicals, as well as production of PHB, a subclass of PHA biopolymer, in agriculturally significant crop plants.

In 2006, we entered into a commercial alliance with ADM Polymer Corporation ("ADM Polymer"), a wholly-owned subsidiary of Archer Daniels Midland Company ("ADM"), one of the largest agricultural processors in the world.

Under the commercial alliance, ADM was responsible for resin manufacturing, and Metabolix was primarily responsible for product development, compounding, marketing and sales. Through this alliance, the companies developed a proprietary, world scale microbial fermentation and recovery system for producing PHA biopolymers and established a joint venture company, Telles, LLC ("Telles"), to commercialize PHA biopolymer products. In 2009, ADM completed construction of the initial phase of its Commercial Manufacturing Facility located in Clinton, Iowa ("the Commercial Manufacturing Facility"). In 2010, the plant commenced operations and began production. In 2010 and 2011, Telles conducted significant product and commercial development activities with potential customers, marketed and sold product to customers under the tradenames Mirel<sup>TM</sup> and Mvera<sup>TM</sup>, and developed a network of business partners and distributors. On January 9, 2012, ADM notified us that they were terminating the commercial alliance, effective as of February 8, 2012. ADM undertook a strategic review of its business investments and activities and made the decision to focus resources outside of Telles. As the basis for the decision, ADM indicated to us in January 2012 that the projected financial returns from the alliance were too uncertain.

Upon termination, ADM retained the Commercial Manufacturing Facility. We retained significant rights and assets associated with the PHA biopolymers business consistent with our intent to launch the business using a new commercial model, continuing business operations, marketing biopolymer products, and identifying alternate manufacturing capability. We hold exclusive rights to the Metabolix technology and intellectual property used in the joint venture. We have also acquired all of Telles's product inventory and compounding raw materials, all product certifications and all product trademarks including Mirel<sup>TM</sup> and Mvera<sup>TM</sup>, and we retained all co-funded pilot plant equipment in locations outside of the Clinton plant. Metabolix has no obligations under the ledger account totaling \$433 million which was funded by ADM to construct the Commercial Manufacturing Facility and to provide working capital to Telles.

In the first quarter of 2012, we restructured the biopolymers business and downsized our operations to more appropriately align our 2012 business priorities and strategic plans with current cash and investment resources. Although the restructuring was done primarily through employee termination, we retained a core team in our biopolymers group to provide continuity with technology, manufacturing process, and markets. In the second quarter of 2012, we continued the launch of Mirel biopolymers with sales of inventory to existing customers and supply of product samples to potential customers for new applications. We have continued to work closely with customers during this transition to understand their product needs and to match them to available inventory. In addition, we have opened constructive discussions with alternative manufacturing and commercialization partners for biopolymers. Through Telles, we learned extremely valuable information about how customers and brand owners envision the use of PHA biopolymers in their products. Based on these interactions, we remain confident that Metabolix biopolymers provide an important solution to those wishing to reduce dependence on petroleum, reduce plastic waste in the environment, and utilize new solutions to meet sustainable packaging goals.

In 2012, our primary objectives are to advance business discussions with third parties with the goal of establishing a new commercial model for our PHA biopolymers, to work closely with our core customers to provide product from existing inventory during the transition phase and ensure ongoing development of PHA biopolymer products, to narrow our market development focus to high value market segments as the foundation to successfully build the business, and to establish a new manufacturing and supply chain properly sized to our business.

On July 26, 2012 we announced that we signed a letter of intent ("LOI") with Antibióticos S.A. ("Antibioticos") for production of Mirel<sup>TM</sup> biopolymer resin. We expect to work closely with Antibioticos to complete the manufacturing, economic and engineering feasibility studies required to sign a contract manufacturing agreement. We expect that Antibioticos will begin producing demonstration quantities of Mirel biopolymer resin in early 2013.

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With the implementation of a new supply chain plan now underway, we expect to have productive discussions with customers to bridge existing biopolymer inventory to new commercial supply in 2013 and to continue our product development in high value-added applications.

For our second platform we are developing C4 and C3 chemicals from biobased sources, not the fossil fuels that are currently used to produce most industrial chemicals today. During 2009 we completed all work under our U.S. Department of Commerce National Institute of Standards and Technology grant, a \$2 million grant aimed at producing C4 chemicals from renewable sources. We were able to achieve all of the technical milestones outlined in this grant. In 2010, we continued to scale up our C4 chemicals technology and continued efforts on chemical recovery and purification. We made progress toward production of biobased gamma-butyrolactone ("GBL") samples for shipment to potential customers and we expanded exploratory partnership discussions.

In 2011, Metabolix and CJ CheilJedang ("CJ") announced a joint development agreement to continue to advance and refine our production technology and assess investment options for the commercialization of biobased C4 chemicals via fermentation. The two companies are collaborating closely to develop a detailed market and economic analysis examining all aspects of an investment to commercialize biobased C4 chemicals. In the second quarter of 2012, we continued to advance our technology and engaged in discussions with prospective C4 chemicals customers.

The Company believes that developing and commercializing biobased C3 chemicals could represent another attractive market for our technology. In the second quarter of 2012, we successfully scaled-up recovery of acrylic acid from dried biomass using the "FAST" process in our Cambridge laboratory and started shipping sample quantities of dried biomass for conversion to biobased acrylic acid for customer evaluation. In the second half of 2012, we plan to continue fermentation scale up, engineering of microbial strains, and development and optimization of our FAST recovery technology to produce biobased industrial chemicals to meet or exceed chemical industry specifications for quality and purity.

Our third technology platform, crop-based businesses, which is at an early stage, is an innovative biorefinery system which uses plant crops to coproduce PHAs that can subsequently be recovered as bioplastics or biobased chemicals while also generating bioenergy or biofuels in an integrated biorefinery. For this system, we intend to extract polymer from the engineered plant crop, so that the remaining plant material can be used as a biomass feedstock for the production of bioenergy products including electricity and biofuel. In 2010, we expanded our recovery technology to enable the production of industrial chemicals from this platform. Our crop research has included tobacco, as well as oilseed, specifically camelina, sugarcane and switchgrass. In 2012 we plan to continue to advance research under a \$6 million grant awarded by the U.S. Department of Energy to produce PHB in switchgrass, to coproduce densified biomass for fuel and to produce value-added crotonic acid. We expect to continue utilization of government grants and collaborations with third parties to fund and advance our crop program.

As of June 30, 2012, we had an accumulated deficit of \$224,770 and total stockholders' equity was \$62,671.

# **Collaborative Arrangements**

Our strategy for collaborative arrangements is to retain substantial participation in the future economic value of our technology while receiving current cash payments to offset research and development costs and working capital needs. By their nature, these agreements are complex and have multiple elements that cover a variety of present and future activities.

In 2004, we signed a Technology Alliance and Option Agreement with ADM Polymer Corporation ("ADM Polymer"), a wholly-owned subsidiary of ADM, to establish an alliance whereby we would provide technology, licenses and research and development services, and ADM would provide manufacturing services and capital necessary to produce biopolymers on a commercial scale. The Technology Alliance and Option Agreement provided ADM with an option (the "Option") to enter into a commercial alliance for further research, development, manufacture, use, and sale of biopolymers on the terms and conditions set forth in the Commercial Alliance Agreement. In 2006, ADM exercised this Option, and the Technology Alliance and Option Agreement concluded.

The Commercial Alliance Agreement between Metabolix and ADM Polymer specified the terms and structure of the alliance. The primary function of this agreement was to establish the activities and obligations of the parties to commercialize PHA biopolymers, which have been marketed under the brand names Mirel<sup>TM</sup> and Mvera<sup>TM</sup>. These activities included: the establishment of a joint venture company, Telles, LLC ("Telles"), to market and sell PHA biopolymers, the construction of a manufacturing facility capable of producing 110 million pounds of material annually (the "Commercial Manufacturing Facility"), the licensing of technology to Telles and to ADM, and the conducting of various research, development, manufacturing, sales and marketing, compounding and administrative services by the parties.

Telles was formed to: (i) serve as the commercial entity to establish and develop the commercial market for PHA biopolymers, and conduct the marketing and sales in accordance with the goals of the commercial alliance, (ii) assist in the coordination and integration of the manufacturing, compounding and marketing activities, and (iii) administer and account for financial matters on behalf of the parties. Metabolix and ADM each had a 50% ownership and voting interest in Telles.

Under the Technology Alliance and Option Agreement and Commercial Alliance Agreement various payments were made to Metabolix by ADM as shown in the table below. All of these payments were recorded as deferred revenue on the Company's balance sheet and were expected to be recognized on a straight line basis over a period of approximately ten years in which Metabolix would fulfill its contractual obligations during the Commercial Phase of the Commercial Alliance Agreement.

Upfront payment	\$ 3,000
Milestone payments	2,000
Support payments	22,050
Cost sharing payments for pre-commercial manufacturing plant construction and operations	11,835
Total	\$ 38,885

Under the Commercial Alliance Agreement ADM was permitted, under limited circumstances, to terminate the alliance if a change in circumstances that was not reasonably within the control of ADM made the anticipated financial return from the project inadequate or too uncertain. The agreement provided that, upon termination by ADM due to a change in circumstances, we would be permitted to continue to produce and sell PHA biopolymers, and ADM would be required to perform manufacturing services for the Company for a period of time following the termination (subject to certain payment obligations to ADM). On January 9, 2012, ADM notified us that it was terminating the commercial alliance effective February 8, 2012. ADM had recently undertaken a strategic review of its business investments and activities and made the decision to focus resources outside of Telles. As the basis for the decision, ADM indicated to us that the projected financial returns from the alliance were too uncertain.

The Commercial Alliance Agreement with ADM limited the rights of both ADM and the Company to work with other parties or alone in developing or commercializing certain PHAs produced through fermentation. These exclusivity obligations ended upon termination of the alliance. Also, upon termination of the alliance, Metabolix intellectual property licenses to ADM Polymer and Telles ended, with Metabolix retaining all rights to its intellectual property. ADM retained its Commercial Manufacturing Facility located in Clinton, Iowa, previously used to produce PHA biopolymers for Telles.

Our Company has no further performance obligations in connection with the commercial alliance after its termination, and as a result, the \$38,885 of deferred revenue was recognized by us during its fiscal quarter ended March 31, 2012.

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After termination of the Commercial Alliance Agreement, the parties entered into a Settlement Agreement dated March 6, 2012 in which the parties agreed to specific terms related to the winding up and dissolution of Telles. Under this Settlement Agreement the Company purchased certain assets of the joint venture for \$2,982, including all of Telles's inventory, exclusive and perpetual rights to all of Telles's trademarks, and all product registrations, certifications and approvals for Telles's PHA biopolymers. Pursuant to the Settlement Agreement, ADM relinquished any claims with respect to certain cofunded equipment previously acquired by Metabolix and situated at locations other than the Clinton, Iowa Commercial Manufacturing Facility, and Metabolix and Telles waived any rights to post-termination manufacturing and fermentation services under the Commercial Alliance Agreement. We assessed the market value of the various assets acquired from Telles under the Settlement Agreement and determined that the full amount of the \$2,982 purchase price should be allocated to the raw material and biopolymer inventory.

Pursuant to the Settlement Agreement, Telles paid to ADM an amount equal to the aggregate cash balances of Telles totaling \$3,778 on the date of the Settlement Agreement, minus \$100 retained by Telles to settle any remaining trade obligations. We believe the remaining trade obligations of Telles at the date of execution of the Settlement Agreement did not exceed \$100. In the event that ADM is required to repay to Telles or to pay to any creditor of Telles any amounts included in the \$2,982 purchase price or the \$3,678 distributed to ADM by Telles pursuant to the Settlement Agreement, we are obligated to reimburse ADM in an amount equal to 50% of such payments, provided that in no event would the amount to be so paid by us exceed the total of the \$2,982 purchase price and the \$3,678 Telles cash required to be so repaid or reimbursed by ADM. We are not aware of any such third party creditor claims, and we believe the likelihood that we will be required to reimburse ADM under this provision is remote and therefore no liability for this potential obligation is included in the Company's balance sheet at June 30, 2012.

#### **Government Grants**

As of June 30, 2012, expected gross proceeds of \$5,622 remain to be received under our U.S. and Canadian government grants, which includes amounts for reimbursement to our subcontractors, as well as reimbursement for our employees' time, benefits and other expenses related to future performance.

The status of our United States and Canadian government grants is as follows:

Program Title	Funding Agency	Gov	Fotal ernment 'unds	Total received through June 30, 2012		Remaining amount available as of June 30, 2012		Contract/Grant Expiration
Renewable Enhanced Feedstocks For Advanced Biofuels And Bioproducts	Department of Energy	\$	6,000	\$	946	\$	5,054	June 2014
Blow Molded Bioproducts From Renewable Plastics	Department of Agriculture		349		314		35	August 2012
Subcontract from University of Massachusetts (Amherst) project funded by ARPA-E entitled "Development of a Dedicated High Value Biofuels Crop"	Department of Energy		259		_		259	June 2013
Capacity Building for Commercial-Scale PHB Camelina Development	National Research Council Canada		254		_		254	March 2014
Advanced Technologies For Engineering of Camelina Total	Canadian Ministry of Agriculture	\$	210 7,072	\$	190 1,450	\$	20 5,622	February 2013

#### **Critical Accounting Estimates and Judgments**

The discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information. The preparation of these

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financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to revenue recognition and stock-based compensation. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The significant accounting policies used in preparation of these condensed consolidated financial statements for the three and six months ended June 30, 2012 are consistent with those discussed in Note 2 to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2011. The critical accounting policies and the significant judgments and estimates used in the preparation of our consolidated financial statements for the three and six months ended June 30, 2012 are consistent with those discussed in our Annual Report on Form 10-K for the year ended December 31, 2011 in the section captioned "Management's Discussion and Analysis of Financial Condition and Results of Operations—Critical Accounting Estimates and Judgments."

#### **Results of Operations**

### Comparison of the Three Months Ended June 30, 2012 and 2011

#### Revenue

	Three Months Ended June 30,						
	 2012			Change			
Grant revenue	\$ 461	\$	99	\$	362		
License fee and royalty revenue from related parties	89		92		(3)		
Product revenue	373		_		373		
Total revenue	\$ 923	\$	191	\$	732		

Total revenue was \$923 and \$191 for the three months ended June 30, 2012 and 2011, respectively. During the three months ended June 30, 2012, we recognized \$461 of government grant revenue compared to \$99 for the respective period in 2011. Grant revenue for the three months ended June 30, 2012 primarily consisted of \$366 in revenue earned from the Renewable Enhanced Feedstocks for Advanced Biofuels and Bioproducts ("REFABB") grant awarded by the U.S. Department of Energy in mid-2011. No revenue was recorded from this grant in the second quarter of 2011. We also recognized \$373 of product revenue from sales of biopolymer inventory, including some excess raw materials, acquired in March 2012 from our terminated Telles joint venture with ADM. There was no product revenue recorded by Metabolix during the three months ended June 30, 2011 since sales of biopolymer prior to the termination of the joint venture were recorded by Telles. As we implement sales terms in Q3 2012 that will allow a limited right of return on future product sales for a 60 day period, we anticipate that we will defer revenue until the expiration of that 60 day period. Following the impact of these new sales terms in the period of adoption, we expect revenue will increase as we continue to commercialize Mirel and the product gains market acceptance.

#### Costs and expenses

	2012			2011	Change		
Cost of product revenue	\$	437	\$	_	\$	437	
Research and development		5,006		6,000		(994)	
Selling, general, and administrative		3,437		4,196		(759)	
Total costs and expenses	\$	8,880	\$	10,196	\$	(1,316)	

#### Cost of Product Revenue

Cost of product revenue was \$437 for the three months ended June 30, 2012. Included in cost of product revenue is \$130 related to inventory shipped to customers and \$307 for freight, shipping supplies and warehouse costs for more than five million pounds of polymer and raw material owned by the Company as of June 30, 2012.

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We anticipate warehousing costs will decline during 2012 as we sell product and achieve cost reductions through consolidation of inventory at less expensive locations.

#### Research and development expenses

Research and development expenses were \$5,006 and \$6,000 for the three months ended June 30, 2012 and 2011, respectively. The decrease of \$994 was primarily due to a decrease in employee compensation and related benefit expenses, contract research and travel. Employee compensation and related benefit expenses were \$2,959 and \$3,407 for the three months ended June 30, 2012 and 2011, respectively. The decrease of \$448 was primarily attributable to a decrease in headcount in response to the termination of the Telles joint venture. Expenses related to contract research decreased \$423 primarily due to a reduction in support to the University of Massachusetts (Lowell) for biopolymer research, also resulting from the termination of the Telles joint venture. Travel expenses decreased \$83 due primarily to lower headcount associated with product technical development activities.

We expect our research and development expenses to remain lower during 2012 as a result of the termination of our Telles joint venture in February 2012 and our subsequent decision to restructure our operations, primarily through employee termination. We retained a core team to provide continuity with the commercialization of our biopolymer technology and we will continue to evaluate options to launch the PHA biopolymers business with a new commercial model. We also expect to continue development of biobased industrial chemicals. In addition, we will continue to incur costs in support of government grants related to our crop program, including our REFABB grant, the object of which is the demonstration of low cost chemicals production from biomass crops and for the development of intellectual property in our oilseeds program.

#### Selling, general, and administrative expenses

Selling, general, and administrative expenses were \$3,437 and \$4,196 for the three months ended June 30, 2012 and 2011, respectively. The decrease of \$759 was primarily due to a decrease in employee compensation and related benefit expenses, legal fees and travel. Employee compensation and related benefit expenses were \$1,934 and \$2,443 for the three months ended June 30, 2012 and 2011, respectively. The decrease of \$509 is primarily attributable to reduction in headcount in response to the termination of the Telles joint venture. Legal fees and expenses including general and patent related expenses decreased \$188 for the three months ended June 30, 2012, compared to June 30, 2011. Travel expense decreased by \$61 due to lower headcount.

We expect selling, general and administrative expenses to remain lower during 2012, primarily as a result of the termination of the Telles joint venture in February 2012 and our subsequent decision to restructure our operations, primarily through employee terminations. We anticipate that this will result in lower sales and marketing expenses.

# Other Income (Net)

		Three Mon June		d		
	20:	2012 2011			Change	
Total other income (net)	\$	9	\$	23	\$	(14)

Other income (net) was \$9 and \$23 for the three months ended June 30, 2012 and 2011, respectively. Other income (net) during both periods consisted primarily of income from our investments.

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## Comparison of the Six Months Ended June 30, 2012 and 2011

# Revenue

	2012 2011			Change		
Revenue from termination of ADM collaboration	\$	38,885	\$		\$	38,885
Grant revenue		839		124		715
License fee and royalty revenue from related parties		134		393		(259)
Product revenue		387		_		387
Total revenue	\$	40,245	\$	517	\$	39,728

Total revenue was \$40,245 and \$517 for the six months ended June 30, 2012 and 2011, respectively. During the six months ended June 30, 2012, we recognized \$38,885 of previously deferred revenue related to our Telles joint venture with ADM that terminated effective February 8, 2012. This deferred revenue, which was previously expected to be recognized over a future estimated ten year period as we met our contractual performance obligations, became immediately recognizable upon termination when no further performance obligations remained. Grant revenue was \$839 and \$124 for the six months ended June 30, 2012 and 2011, respectively. The increase of \$715 primarily consisted of \$681 in revenue earned from the REFABB grant awarded by the U.S. Department of Energy in mid-2011. No revenue was recorded from this grant in the first half of 2011. During the six months ended June 30, 2012 we recognized \$134 of license fee and royalty revenue from related parties compared to \$393 for the respective period in 2011. The decrease of \$259 was

primarily attributable to a royalty earned under a licensing agreement with Tepha, Inc. during the first quarter of 2011. We also recognized \$387 of product revenue from sales of Mirel biopolymer inventory acquired in March 2012 from our terminated Telles joint venture with ADM. There was no product revenue during the six months ended June 30, 2011.

#### Costs and expenses

		June					
	2012 2011			2011	Change		
Cost of product revenue	\$	492	\$		\$	492	
Research and development		11,051		12,199		(1,148)	
Selling, general, and administrative		7,836		7,983		(147)	
Total costs and expenses	\$	19,379	\$	20,182	\$	(803)	

#### Cost of Product Revenue

Cost of product revenue was \$492 for the six months ended June 30, 2012. Included in cost of product revenue is \$135 related to inventory shipped to customers and \$357 for freight, shipping supplies and warehouse costs for more than five million pounds of polymer and raw material owned by the Company as of June 30, 2012. We anticipate warehousing costs will decline during 2012 as we sell product and achieve cost reductions through consolidation of inventory at less expensive locations.

#### Research and development expenses

Research and development expenses were \$11,051 and \$12,199 for the six months ended June 30, 2012 and 2011, respectively. The decrease of \$1,148 was primarily attributable to decreases in employee compensation and related benefits, contracted research and travel partially offset by an increase in consulting services. Employee compensation decreased to \$6,617 for the six months ended June 30, 2012 compared to \$7,103 for the respective period in 2011. The decrease of \$486 was primarily due to the termination of the Telles joint venture. Contract research and service expenses were \$400 and \$1,003 for the six months ended June 30, 2012 and 2011, respectively. The decrease of \$603 was primarily attributable to lower expenses for contract research support to the University of Massachusetts (Lowell) for biopolymer research and development, a decrease in the number of polymer product trials and lower product testing service expense. Travel expenses were \$131 and \$338 for the six months ended June 30, 2012 and 2011, respectively. The decrease of \$207 was primarily the result of decreased travel related to product and technical development. Consulting services increased to \$343 during the six months ended June 30, 2012 compared to \$197 during the respective period in

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2011. The increase of \$146 was primarily due to costs transferred to Metabolix as a result of the termination of Telles.

We expect our research and development expenses to remain lower during 2012 compared to 2011 as a result of the termination of our Telles joint venture in February 2012 and our subsequent decision to restructure our operations, primarily through employee termination. We retained a core team to provide continuity with the commercialization of our biopolymer technology and we will continue to evaluate options to launch the PHA biopolymers business with a new commercial model. We also expect to continue development of biobased industrial chemicals. In addition, we will continue to incur costs in support of our government grants related to our crop program, including our REFABB grant, the object of which is the demonstration of low cost chemicals production from biomass crops and for the development of intellectual property in our oilseeds program.

#### Selling, general, and administrative expenses

Selling, general, and administrative expenses were \$7,836 and \$7,983 for the six months ended June 30, 2012 and 2011, respectively. The decrease of \$147 was primarily related to a decrease in employee compensation and related benefit expenses, offset by an increase in consulting and professional fees. Employee compensation and related benefit expenses were \$4,488 and \$4,799 for the six months ended June 30, 2012 and 2011, respectively. The decrease of \$311 was primarily due to reduction of headcount in response to the termination of the Telles joint venture. Consulting expense increased to \$468 from \$379 for the six months ended June 30, 2012 and 2011, respectively. The increase of \$89 was primarily due to increases in the utilization of European consultants to support sales and for the implementation of new accounting systems to support biopolymer commercial operations. Professional fees increased to \$1,438 from \$1,393 for the six months ended June 30, 2012 and 2011, respectively. The increase of \$45 was primarily due to legal fees incurred in connection to the termination of Telles and increased patent costs.

We expect selling, general and administrative expenses to remain lower during 2012, primarily as a result of the termination of the Telles joint venture in February 2012 and our subsequent decision to restructure our operations, primarily through employee terminations. We anticipate that this will result in lower sales and marketing expenses.

# **Liquidity and Capital Resources**

Currently, we require cash to fund our working capital needs, to purchase capital assets and to pay our operating lease obligations.

The primary sources of our liquidity have been:

- · equity financing;
- $\cdot$  our strategic alliance with ADM;
- · government grants; and
- · interest earned on cash and short-term investments.

Following the termination of our strategic alliance with ADM in the first quarter 2012, it will not be a source of future liquidity.

We have incurred significant expenses related to our research and development efforts. As of June 30, 2012, we had an accumulated deficit of \$224,770. Our total unrestricted cash, cash equivalents and investments as of June 30, 2012 were \$59,924 as compared to \$78,358 at December 31, 2011. As of June 30,

Our cash and cash equivalents at June 30, 2012 were held for working capital purposes. We do not enter into investments for trading or speculative purposes. The primary objective of our investment activities is to preserve our capital. As of June 30, 2012, we had restricted cash of \$622. Restricted cash consists of \$522 held in connection

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with the lease agreements for our Cambridge, Massachusetts facilities and \$100 held in connection with our corporate credit card program. Investments are made in accordance with our corporate investment policy, as approved by our Board of Directors. Investments are limited to high quality corporate debt, U.S. Treasury bills and notes, bank debt obligations, municipal debt obligations and asset-backed securities. The policy establishes maturity limits, concentration limits, and liquidity requirements. As of June 30, 2012, we were in compliance with this policy.

We believe that our cash, cash equivalents and investments and interest we earn on these balances, will be sufficient to meet our anticipated cash requirements for at least the next 12 months. If our available cash, cash equivalents, and short-term investments are insufficient to satisfy our liquidity requirements, or if we require additional capital to construct or acquire manufacturing facilities, we may need to sell additional equity or debt securities or obtain a credit facility. The sale of additional equity and debt securities may result in additional dilution to our stockholders. If we raise additional funds through the issuance of debt securities or preferred stock, these securities could have rights senior to those of our common stock and could contain covenants that would restrict our operations. We may require additional capital beyond our currently forecasted amounts. Any such required additional capital may not be available on reasonable terms, if at all. If we are unable to obtain additional financing, we may be required to reduce the scope of, delay or eliminate some or all of our planned research, development and commercialization activities, which could harm our business.

In the first quarter of 2012, Metabolix restructured its business and took total restructuring charges of \$877 through June 30, 2012. We currently expect cash usage for 2012 to be in the range of \$28,000 to \$30,000, and to end 2012 with cash and investments before any capital expenditures of approximately \$48,000 to \$50,000. Anticipated capital expenditures are currently being evaluated. We also anticipate ending 2012 with an annual cash usage from operations run rate of \$24,000, excluding any additional partner funding, grant revenue or other sources of income. In connection with the wind-up of the Telles joint venture, we made a payment of approximately \$2,982 to ADM in March 2012 primarily to acquire Telles's entire inventory.

Net cash used in operating activities was \$18,143 for the six months ended June 30, 2012 compared to net cash used of \$15,299 for the six months ended June 30, 2011. The increase in usage for operating activities of \$2,844 primarily reflects the \$2,982 payment made for the purchase of Telles inventory during March.

Net cash provided by investing activities was \$8,985 for the six months ended June 30, 2012 compared to net cash used by investing activities of \$26,850 for the six months ended June 30, 2011. Net cash provided by investing activities during the recent six month period included \$57,207 received from maturing investments partially offset by reinvestments of \$47,935 and capital equipment purchases of \$287.

Net cash provided by financing activities was \$19 and \$49,405 for the six months ended June 30, 2012 and 2011, respectively. Net cash provided by financing activities during the first six months of 2011 primarily reflects net proceeds of \$49,357 provided from our common stock offering in May 2011.

# **Contractual Obligations**

The following table summarizes our contractual obligations at June 30, 2012.

	<u></u>	Payments Due by Period									
		Less than		2-3		4-5		More than			
		Total		1 year		years		years		5 years	
Purchase obligations	\$	75	\$	25	\$	50	\$		\$	_	
Operating lease obligations		2,429		1,315		1,114				_	
Total	\$	2,504	\$	1,340	\$	1,164	\$		\$	_	

#### **Off-Balance Sheet Arrangements**

As of June 30, 2012, we had no off-balance sheet arrangements as defined in Item 303(a)(4) of the Securities and Exchange Commission's Regulation S-K.

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### **Related Party Transactions**

See Note 13 to our consolidated financial statements for a full description of our related party transactions.

#### **Recent Accounting Pronouncements**

In June 2011, the Financial Accounting Standards Board ("FASB") issued an accounting standards update that eliminates the option to present components of other comprehensive income as part of the statement of changes in equity and requires an entity to present items of net income and other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This guidance also requires an entity to present on the face of the financial statements reclassification adjustments from other comprehensive income to net income. This guidance became effective for fiscal years beginning after December 15, 2011. In December 2011, the FASB issued an accounting standards update that defers the presentation requirement for other comprehensive income reclassifications on the face of the financial statements. The Company adopted the

provisions of the guidance in its first quarter of 2012 and elected to present items of net income and other comprehensive income in two separate but consecutive statements.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no material changes in information regarding our exposure to market risk, as described in Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2011.

#### ITEM 4. CONTROLS AND PROCEDURES.

#### **Evaluation of Disclosure Controls and Procedures**

Our management (with the participation of our Principal Executive Officer and Principal Financial Officer) evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")), as of June 30, 2012. Disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is recorded, processed, summarized and reported on a timely basis and that such information is accumulated and communicated to management, including the Principal Executive Officer and Principal Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. Based on this evaluation, our Principal Executive Officer and Principal Financial Officer concluded that these disclosure controls and procedures are effective.

#### **Changes in Internal Control over Financial Reporting**

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter ended June 30, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

#### PART II — OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

On February 17, 2012, a purported shareholder class action, Hilary Coyne v. Metabolix, Inc., Richard P. Eno, and Joseph Hill, Civil Action 1:12-cv-10318 (the "class action"), was filed in the United States District Court for the District of Massachusetts, naming the Company and certain officers of the Company as defendants. The class action alleges that the Company made material misrepresentations and/or omissions of material fact in the Company's disclosures during the period from March 10, 2010 through its January 12, 2012 press release announcing that ADM had given notice of termination of the Telles joint venture for PHA biopolymers, all in violation of Sections 10(b) and 20(a) of the Securities Exchange Act and Rule 10b-5. The class action seeks certification as a class action, compensatory damages in an unspecified amount, plaintiff's costs and attorneys' fees, and unspecified equitable or injunctive relief.

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On March 7, 2012, a purported derivative lawsuit, Childs v. Kouba et al., Civil Action 12-0892 (the "derivative action"), was filed in Massachusetts Superior Court for Middlesex County, on behalf of the Company against members of the Company's Board of Directors for alleged breaches of their fiduciary duties and based on a nearly identical set of alleged facts as those asserted in the class action. The derivative action seeks compensatory damages in an unspecified amount, plaintiff's costs and attorneys' fees, and unspecified equitable or injunctive relief. The parties in the derivative action filed and the court granted a joint motion to stay the derivative action until after resolution of the anticipated motion to dismiss in the class action.

We are currently unable to assess the probability of loss or estimate a range of potential loss, if any, associated with these matters because they are at an early stage.

#### ITEM 1A. RISK FACTORS.

Except as listed below there have been no material changes in information regarding our risk factors as described in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2011.

#### We face risks associated with our international business activities.

We expect to establish international manufacturing and to expand our international commercial operations and activities. In particular, we expect that Mirel biopolymer resins will be manufactured in Spain by a contract manufacturing organization and that a substantial portion of Mirel biopolymer sales will be to customers in Europe. Such international business operations are subject to a variety of risks associated with conducting business internationally, including:

- · economic or political instability in foreign countries, which could impact our customers and suppliers, reducing customer product orders, increasing bad debts, and potentially causing delays or stoppages in production;
- · fluctuations in foreign exchange rates;
- · pricing of raw materials in foreign countries relative to the costs of such materials in the U.S.;
- · compliance with U.S. and foreign import and export control regulations and policies;
- compliance with foreign permitting, registration and regulatory requirements with respect to manufacturing and importation of our products and raw materials;
- the imposition of taxes, tariffs, quotas, trade barriers and restrictive trade policies;

- the possibility of inconsistent laws or regulations; and
- uncertainties relating to foreign laws and the enforcement of remedies in foreign jurisdictions.

In addition, we currently have only a very small staff located in our European office. Expansion of our European activities may require additional resources located in Europe, as well as the time and attention of our U.S. based management and technical personnel. We do not know the impact that these regulatory, geopolitical, and other factors may have on our international business in the future.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

#### **Recent Sales of Unregistered Securities**

On April 23, 2012, the Company issued 46,746 shares of common stock to participants in its Metabolix, Inc. 401(k) Plan as a matching contribution. The issuance of these securities is exempt from registration pursuant to Section 3(a)(2) of the Securities Act of 1933 as exempted securities.

#### **Issuer Purchases of Equity Securities**

During the three months ended June 30, 2012, there were no repurchases made by us or on our behalf, or by any "affiliated purchasers," of shares of our common stock.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

# ITEM 4. (NOT APPLICABLE).

#### ITEM 5. OTHER INFORMATION.

None.

#### ITEM 6. EXHIBITS.

- 10.1 Employment Agreement between Registrant and Max Senechal executed May 1, 2012 (furnished herewith).
- Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934 of the Principal Executive Officer (furnished herewith). 31.1
- 31.2 Certification Pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934 of the Principal Financial Officer (furnished herewith).
- 32.1 Section 1350 Certification (furnished herewith).

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101.1 The following financial information from the Metabolix Inc. Quarterly Report on Form 10-Q for the quarter ended June 30, 2012 formatted in XBRL; (i) Consolidated Balance Sheets, June 30, 2012 and December 31, 2011; (ii) Consolidated Statements of Operations, Three Months and Six Months Ended June 30, 2012 and 2011; (iii) Consolidated Statements of Comprehensive Income (Loss), Three and Six Months Ended June 30, 2012 and 2011; (iv) Consolidated Statements of Cash Flows, Six Months Ended June 30, 2012 and 2011; and (v) Notes to Consolidated Financial Statements.\*

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

METABOLIX, INC.

July 27, 2012 /s/ RICHARD P. ENO Bv:

Richard P. Eno

President and Chief Executive Officer (Principal Executive Officer)

/s/ JOSEPH D. HILL By:

> Joseph D. Hill Chief Financial Officer

(Principal Financial and Accounting Officer)

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July 27, 2012

XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of section 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.





May 1, 2012

Max Senechal 21 Erie Street Cambridge, MA 02139

Re: Employment Agreement

Dear Max:

We are pleased to offer the following terms in connection with your continued employment by Metabolix, Inc. (the "Company").

#### 1. Employment.

- 1.1. <u>General</u>. The Company will employ you, and you will be employed by the Company, as Vice President, Biobased Chemicals, of the Company, reporting to the Company's Chief Executive Officer, and you shall have the responsibilities, duty and authority commensurate with that position. You will also perform such reasonable other and/or different services for the Company, in addition to your primary duties as Vice President, Biobased Chemicals, may be assigned to you from time to time. You agree that if your employment hereunder ends for any reason, you will tender to the Company your resignation of all offices with the Company as of the date of your termination, such resignation not being relevant to the issue of the reason for your termination under this Agreement.
- 1.2. <u>Devotion to Duties</u>. While you are employed hereunder, you will use your best efforts, skills and abilities to perform faithfully all duties assigned to you pursuant to this Agreement and will devote your full business time and energies to the business and affairs of the Company. While you are employed hereunder, you will not undertake any other employment from any person or entity without the prior written consent of the Company.
- 2. <u>Term.</u> This Agreement shall continue until termination as provided in Section 4. The term of this Agreement shall be referred to as the "Agreement Term."

#### 3. Compensation.

3.1. <u>Base Salary</u>. While you are employed hereunder, the Company will pay you a base salary at the annual rate of no less than \$221,450 per year (the "Base Salary"). You shall be eligible for an annual salary increase in the good faith determination of the Company and the Compensation Committee of its Board of Directors. The Company will pay such

Metabolix | 21 Erie Street | Cambridge | MA | 02139 | USA tel: 617 583 1700 | fax: 617 583 1767 | www.metabolix.com

Base Salary on a semi-monthly basis in accordance with the Company's normal payroll practices and will deduct from each monthly salary payment all amounts required to be deducted or withheld under applicable law or under any employee benefit plan in which you participate.

- 3.2. Bonus Opportunity. You will be eligible to receive an annual cash bonus in an amount of up to 120% of the Base Salary, based upon the Company's good faith assessment of your achievement of individual goals, and of the Company's achievement of its goals, which assessment shall be done by the Company's Compensation Committee in conjunction with the Company's Chief Executive Officer. Individual goals for each calendar year will be established, and modified, in good faith by you and the Chief Executive Officer in conjunction with the Company's Compensation Committee. The Company expects that the annual target bonus opportunity will be in the range of 60% of your Base Salary for performance fully meeting those expectations. To the extent the Company awards you a cash bonus, the bonus, if payable, shall be calculated and paid no later than two and a half months following the later of the close of the calendar or Company fiscal year to which such bonus relates. In order to receive an annual bonus, you must be employed at the time of a timely payment. For your first year of employment, and any other partial year, your cash bonus will be awarded on a pro rata basis.
- 3.3. <u>Fringe Benefits</u>. You will be entitled to participate in all employee benefit plans which the Company provides or may establish for the benefit of its senior executives (for example, group life, disability, medical, dental and other insurance, retirement, pension, profit-sharing and similar plans) (collectively, the "Fringe Benefits"). Your eligibility to participate in the Fringe Benefits and receive benefits thereunder will be subject to the plan documents governing such Fringe Benefits. Nothing contained herein will require the Company to establish or maintain any Fringe Benefits.
- 4. <u>Termination</u>. This Agreement shall terminate upon the occurrence of any of the following, subject to the applicable provisions of Section 5 below:
  - 4.1. <u>Termination by You or by the Company Without Cause</u>. You may terminate this Agreement at any time upon not less than 30 days prior written notice to the Company. The Company may terminate this Agreement, without Cause, at any time upon written notice to you.

- 4.2. <u>Termination for Cause</u>. This Agreement shall terminate, at the election of the Company, for Cause upon written notice by the Company to you. For the purposes of this Section, "Cause" for termination shall be limited to the following:
  - a) Your conviction of a felony; or
  - b) Your commission of fraud, or misconduct that results in material and demonstrable damage to the business or reputation of the Company; or

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- c) Your willful and continued failure to perform your duties hereunder (other than such failure resulting from your incapacity due to disability, as defined herein) within 10 business days after the Company delivers a written demand for performance to you that specifically identifies the actions to be performed.
- 4.3. <u>Death or Disability</u>. This Agreement shall terminate upon your death or disability. If you shall be disabled so as to be unable to perform the essential functions of your position under this Agreement with or without reasonable accommodation, the Board may remove you from any responsibilities and/or reassign you to another position with the Company during the period of such disability, and such reassignment shall not trigger a Good Reason termination as provided herein. Notwithstanding any such removal or reassignment, you shall continue to receive your Base Salary (less any disability pay or sick pay benefits to which you may be entitled under the Company's policies) and benefits under this Agreement (except to the extent that you may be ineligible for one or more such benefits under applicable plan terms) for a period of three months, and your employment may be terminated by the Company at any time thereafter. Nothing in this Section shall be construed to waive your rights, if any, under existing law including, without limitation, the Family and Medical Leave Act of 1993, 29 U.S.C. §2601 *et seq.* and the Americans with Disabilities Act, 42 U.S.C. §12101 *et seq.*

Notwithstanding the foregoing, if and only to the extent that your disability is a trigger for the payment of deferred compensation, as defined in Section 409A of the Code, "disability" shall have the meaning set forth in Section 409A(a)(2)(C) of the Code.

#### 5. Effect of Termination.

- 5.1. Termination for Cause, Death, Disability or Voluntary Resignation. In the event (i) you are terminated for Cause; (ii) you are terminated for death or Disability; or (iii) you voluntarily resign (other than for Good Reason), unless otherwise specifically provided herein, you, or your estate, shall be eligible only to receive (i) the portion of your Base Salary as has accrued prior to the effectiveness of such termination and has not yet been paid, (ii) an amount equal to the value of your accrued unused vacation days, and (iii) reimbursement for expenses properly incurred by you on behalf of the Company prior to such termination if such expenses are properly documented in accordance with Company policy and practice and submitted for reimbursement within 30 days of the termination date (collectively, the "Accrued Obligations"). Such amounts will be paid promptly after termination in accordance with Massachusetts law and in no event more than 45 days after the date on which your employment terminates.
- 5.2. <u>Termination Without Cause or Resignation for Good Reason</u>. In the event that (i) you are terminated without Cause; or (ii) you resign for Good Reason, and contingent on your executing a complete release of claims against the Company with standard exceptions for vested benefits and equity interests, rights to indemnification, and exceptions for all claims

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not waivable under applicable law, and provided you do not revoke the release (a fully effective release is hereafter, the "Release") within thirty (30) days after the date of termination, you shall be entitled, in addition to the Accrued Obligations, to receive:

- a) continuation of your Base Salary in effect at the time of termination for a period of twelve (12) months, commencing on the 37<sup>th</sup> day after the date on which your employment terminates (provided the Release is effective prior to such date), payable in accordance with the Company's normal payroll practices, provided that the first payment will include all amounts which would have been paid in the 37 days following your termination of employment.
- b) payment of COBRA premiums to maintain medical and dental benefits, if any, in effect at the time of termination until the earlier of (x) 12 months following the termination and (y) the date you become insured under a medical insurance plan providing similar benefits to that of the Company plan.
- 5.3. Additional Benefits upon Termination in Connection With a Change of Control. In the event that your employment is terminated by the Company without Cause or by you for Good Reason (each as defined herein) within 12 months immediately following or 6 months immediately prior to a Change of Control, then, in addition to the Accrued Obligations, and contingent on your executing a complete release of claims against the Company, and provided you do not revoke the release (a fully effective release is hereafter, the "Release") within thirty (30) days after the date of termination, you shall be entitled, in addition to the Accrued Obligations, to receive:
  - a) continuation of your Base Salary in effect at the time of termination for a period of twelve (12) months, commencing on the 37<sup>th</sup> day after the date on which your employment terminates (provided the Release is effective prior to such date), payable in accordance with the Company's normal payroll practices, provided that the first payment will include all amounts which would have been paid in the 37 days following your termination of employment.
  - b) payment of COBRA premiums to maintain medical and dental benefits, if any, in effect at the time of termination until the earlier of (x) 12 months following the termination and (y) the date you become insured under a medical insurance plan providing similar benefits to that of the Company plan.
  - c) full vesting of all unvested equity, including but not limited to any options or restricted stock granted to you under the 2006 Stock Plan or any authorized successor stock plan, provided that the conditions to vesting other than the passage of time have been satisfied.

5.4. Excise Tax. You agree that the payments and benefits hereunder, and under all other contracts, arrangements or programs that apply to you (the "Company Payments"), shall be reduced to an amount that is one dollar less than the amount that would trigger an excise tax under Section 4999 of the Code, as determined in good faith by the

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Company's independent public accountants, <u>provided</u>, <u>however</u>, that the reduction shall occur only if the reduced Company Payments received by you (after taking into account further reductions for applicable federal, state and local income, social security and other taxes) would be greater than the unreduced Company Payments to be received by you minus (i) the excise tax payable with respect to such Company Payments under Section 4999 of the Code; and (ii) all applicable federal, state and local income, social security and other taxes on such Company Payments. You and the Company agree to cooperate in good faith with each other in connection with any administrative or judicial proceedings concerning the existence or amount of golden parachute penalties with respect to payments or benefits that you receive. In the event that such payments are required to be reduced pursuant to this Section, such payments shall be reduced in the following order: (1) cash payments not subject to Section 409A of the Code; (2) cash payments subject to Section 409A of the Code; (3) equity-based payments and acceleration; and (4) non-cash forms of benefits, and to the extent any payment is to be made over time (e.g., in installments, etc.), then the payments shall be reduced in reverse chronological order.

- 5.5. <u>"Change of Control"</u>. As used herein, a "Change of Control" shall occur or be deemed to have occurred only upon any one or more of the following events:
  - a) any "person" (as such term is used in Sections 13(d) and 14(d)(2) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) becomes a "beneficial owner" (as such term is defined in Rule 13d-3 promulgated under the Exchange Act) (other than the Company, any trustee or other fiduciary holding securities under an employee benefit plan of the Company, or any corporation owned, directly or indirectly, by the stockholders of the Company, in substantially the same proportions as their ownership of stock of the Company), directly or indirectly, of securities of the Company, representing fifty percent (50%) or more of the combined voting power of the Company's then outstanding securities; or
  - b) persons who, as of the Commencement Date, constituted the Company's Board of Directors (the "Incumbent Board") cease for any reason including, without limitation, as a result of a tender offer, proxy contest, merger, consolidation or similar transaction, to constitute at least a majority of the Board of Directors, provided that any person becoming a director of the Company subsequent to the Commencement Date whose election was approved by at least a majority of the directors then comprising the Incumbent Board shall, for purposes of this Section, be considered a member of the Incumbent Board; or
  - c) the consummation of a merger or consolidation of the Company with any other corporation or other entity, other than (1) a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity) more than fifty percent (50%) of the combined voting power of the voting securities of the Company or such surviving

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- entity outstanding immediately after such merger or consolidation or (2) a merger or consolidation effected to implement a recapitalization of the Company (or similar transaction) in which no "person" (as hereinabove defined) acquires more than fifty percent (50%) of the combined voting power of the Company's then outstanding securities; or
- d) the stockholders of the Company approve a plan of complete liquidation of the Company or an agreement for the sale or disposition by the Company of all or substantially all of the Company's assets.
- 5.6. <u>Definition of Good Reason</u>. As used in this Agreement, 'Good Reason' means that you have complied with the 'Good Reason Process' (hereinafter defined) following the occurrence of any of the following events: (i) a material diminution in your responsibilities, authority or duties or the assignment to you of duties materially inconsistent with this Agreement; (ii) a diminution in your Base Salary below the minimum Base Salary set forth herein; (iii) a material change in the geographic location at which you provide services to the Company with the relocation of your principal place of business beyond 40 road miles from the Company's Cambridge, MA offices being material; (iv) the material breach of this Agreement by the Company; or (v) a change in your reporting relationship to the Chief Executive Officer as set forth herein 'Good Reason Process' shall mean that (i) you reasonably determine in good faith that a 'Good Reason' condition has occurred; (ii) you notify the Company in writing of the occurrence of the Good Reason condition within 60 days of the occurrence of such condition; (iii) you cooperate in good faith with the Company's efforts, for a period not less than 30 days following such notice (the 'Cure Period'), to remedy the condition; (iv) notwithstanding such efforts, the Good Reason condition continues to exist; and (v) you terminate your employment within 60 days after the end of the Cure Period. If the Company permanently cures the Good Reason condition during the Cure Period, Good Reason shall be deemed not to have occurred.
- 5.7. <u>Separation from Service</u>. Notwithstanding anything set forth in Sections 4 and 5 of this Agreement, a termination of employment shall be deemed not to have occurred until such time as you incur a "separation from service" with the Company in accordance with Section 409A(a)(2)(A)(i) of the Code and the applicable provisions of Treasury Regulation Section 1.409A-1(h).
- 5.8. Section 409A. Anything in this Agreement to the contrary notwithstanding, if at the time of your 'separation from service,' the Company determines that the you are a 'specified employee' within the meaning of Section 409A(a)(2)(B)(i) of the Code, then to the extent any payment or benefit that you become entitled to under this Agreement on account of your separation from service would be considered deferred compensation subject to the 20 percent additional tax imposed pursuant to Section 409A(a) of the Code as a result of the application of Section 409A(a)(2)(B)(i) of the Code, such payment shall not be payable and such benefit shall not be provided until the date that is the earlier of (A) six months and one day after your separation from service, or (B) your death. If any such delayed cash payment is otherwise payable on an installment basis, the first

payment shall include a catch-up payment covering amounts that would otherwise have been paid during the six-month period but for the application of this provision, and the balance of the installments shall be payable in accordance with their original schedule. Solely for purposes of Section 409A of the Code, each installment payment described in Section 5 is considered a separate payment.

- 5. Taxes. All payments required to be made by the Company to you under this Agreement shall be subject to the withholding of such amounts for taxes and other payroll deductions as the Company may reasonably determine it should withhold pursuant to any applicable law or regulation. To the extent applicable, it is intended that this Agreement be exempt from, or comply with, the provisions of Section 409A of the Code, and this Agreement shall be construed and applied in a manner consistent with this intent. In the event that any severance payments or benefits hereunder are determined by the Company to be in the nature of nonqualified deferred compensation payments, you and the Company hereby agree to take such actions as may be mutually agreed to ensure that such payments or benefits comply with the applicable provisions of Section 409A of the Code and the official guidance issued thereunder. Notwithstanding the foregoing, the Company does not guarantee the tax treatment or tax consequences associated with any payment or benefit arising under this Agreement.
- 7. <u>Disclosure to Future Employers</u>. You will provide, and the Company, in its discretion, may similarly provide, a copy of the covenants contained in the Employee Noncompetition, Confidentiality and Inventions Agreement to any business or enterprise which you may, directly or indirectly, own, manage, operate, finance, join, control or in which you may participate in the ownership, management, operation, financing, or control, or with which you may be connected as an officer, director, employee, partner, principal, agent, representative, consultant or otherwise.
- 8. <u>Representations</u>. You hereby represent and warrant to the Company that you understand this Agreement, that you enter into this Agreement voluntarily and that your employment under this Agreement will not conflict with any legal duty owed by you to any other party.
- 9. General.
  - 9.1. Notices. All notices, requests, consents and other communications hereunder which are required to be provided, or which the sender elects to provide, in writing, will be addressed to the receiving party's address set forth above or to such other address as a party may designate by notice hereunder, and will be either (i) delivered by hand, (ii) sent by overnight courier, or (iii) sent by registered or certified mail, return receipt requested, postage prepaid. All notices, requests, consents and other communications hereunder will be deemed to have been given either (i) if by hand, at the time of the delivery thereof to the receiving party at the address of such party set forth above, (ii) if sent by overnight courier, on the next business day following the day such notice is delivered to the courier service, or (iii) if sent by registered or certified mail, on the 5<sup>th</sup> business day following the day such mailing is made.

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- 9.2. <u>Entire Agreement</u>. This Agreement, together with any Stock Option Agreements executed by you and the Company (either prior to or in conjunction with this Agreement) and your Employee Noncompetition, Confidentiality and Inventions Agreement, embody the entire agreement and understanding between the parties hereto with respect to the subject matter hereof and supersedes all prior oral or written agreements and understandings relating to the subject matter hereof. No statement, representation, warranty, covenant or agreement of any kind not expressly set forth in this Agreement will affect, or be used to interpret, change or restrict, the express terms and provisions of this Agreement.
- 9.3. <u>Modifications and Amendments</u>. The terms and provisions of this Agreement may be modified or amended only by written agreement executed by the parties hereto.
- 9.4. <u>Waivers and Consents</u>. The terms and provisions of this Agreement may be waived, or consent for the departure therefrom granted, only by written document executed by the party entitled to the benefits of such terms or provisions. No such waiver or consent will be deemed to be or will constitute a waiver or consent with respect to any other terms or provisions of this Agreement, whether or not similar. Each such waiver or consent will be effective only in the specific instance and for the purpose for which it was given, and will not constitute a continuing waiver or consent.
- 9.5. Assignment. The Company shall cause its rights and obligations hereunder to be assumed by any person or entity that succeeds to all or substantially all of the Company's business or that aspect of the Company's business in which you are principally involved and may assign its rights and obligations hereunder to any Company affiliate. You may not assign your rights and obligations under this Agreement without the prior written consent of the Company and any such attempted assignment by you without the prior written consent of the Company will be void; provided, however, in the event of your death, your rights, compensation and benefits under this Agreement shall inure to the benefit of your estate, such that, for example, stock issuable to you, and awards and payments payable to you, shall be issued and paid to your estate.
- 9.6. <u>Governing Law</u>. This Agreement and the rights and obligations of the parties hereunder will be construed in accordance with and governed by the law of Massachusetts, without giving effect to the conflict of law principles thereof.
- 9.7. <u>Jury Waiver</u>. You and the Company agree to waive trial by jury in connection with any action arising from or relating to this Agreement.
- 9.8. Severability. The parties intend this Agreement to be enforced as written. However, if any portion or provision of this Agreement is to any extent declared illegal or unenforceable by a duly authorized court having jurisdiction, then the remainder of this Agreement, or the application of such portion or provision in circumstances other than those as to which it is so declared illegal or unenforceable, will not be affected thereby.

- 9.9. <u>Headings and Captions</u>. The headings and captions of the various subdivisions of this Agreement are for convenience of reference only and will in no way modify or affect the meaning or construction of any of the terms or provisions hereof.
- 9.10. Acknowledgments. You recognize and agree that the enforcement of the Noncompetition, Nondisclosure and Inventions Agreement is necessary to ensure the preservation, protection and continuity of the business, trade secrets and goodwill of the Company. You agree that, due to the proprietary nature of the Company's business, the restrictions set forth in the Noncompetition, Confidentiality and Inventions Agreement are reasonable as to time and scope.
- 9.11. <u>Counterparts</u>. This Agreement may be executed in two or more counterparts, and by different parties hereto on separate counterparts, each of which will be deemed an original, but all of which together will constitute one and the same instrument.
- 9.12. <u>Conditions</u>. This Agreement is subject to and contingent upon the Company's receipt of proof that you have appropriate authorization to work in the United States as required by U.S. laws and regulations, and upon satisfactory completion of a background check.

If you accept the above terms, please so indicate by signing and returning to us the enclosed copy of this Agreement.

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					Very truly yours,
					METABOLIX, INC.
					By: /s/ Richard P. Eno Name: Richard P. Eno
Accepted and A	Agreed:				Title: President & CEO
s/ Max Senech	ıal				5/17/2012
Max Senechal					Date
				9	

#### CERTIFICATION

#### I, Richard P. Eno certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Metabolix, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 27, 2012

/s/ RICHARD P. ENO

Name: Richard P. Eno

Title: President and Chief Executive Officer

(Principal Executive Officer)

#### CERTIFICATION

#### I, Joseph D. Hill certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Metabolix, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 27, 2012 /s/ JOSEPH D. HILL

Name: Joseph D. Hill
Title: Chief Financial Officer

(Principal Financial and Accounting Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report on Form 10-Q of Metabolix, Inc. (the "Company") for the quarter ended June 30, 2012 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Richard P. Eno, President, Chief Executive Officer and Principal Executive Officer of the Company and Joseph D. Hill, Chief Financial Officer and Principal Financial and Accounting Officer of the Company, certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to our knowledge that:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- 2. The information in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

This certification is being provided pursuant to 18 U.S.C. 1350 and is not to be deemed a part of the Report, nor is it to be deemed to be "filed" for any purpose whatsoever.

Dated: July 27, 2012 /s/ RICHARD P. ENO

President and Chief Executive Officer (Principal Executive Officer)

Dated: July 27, 2012 /s/ JOSEPH D. HILL

Chief Financial Officer

(Principal Financial and Accounting Officer)